



CyberData Bolsters Its Partner Program with Pricing Updates, 5-Year Warranty, and Terminus Launch

Monterey, CA – June 25, 2025 – [CyberData Corporation](#), the premier US manufacturer of VoIP paging and notification systems, is excited to announce major enhancements designed specifically to better position valued distributors and reseller partners. Starting immediately, CyberData is extending product warranties from **two, to an impressive five years**, rolling out strategic pricing updates, and officially launching its advanced [Terminus Cloud Control™](#) platform.

Comprehensive Solutions, Exceptional Opportunities

These changes directly reflect CyberData's evolution from purely hardware-focused manufacturing to a comprehensive solutions provider, making it easier for partners to deliver value to end customers in education, retail, manufacturing, and warehousing sectors.

"With our new five-year warranty, partners have a compelling story to share," said Phil Lembo, CEO. "CyberData stands by its quality and reliability, now more than ever, giving our channel partners the confidence to promise unmatched longevity and peace of mind."

Introducing Terminus Cloud Control™

CyberData's new Terminus platform provides centralized control of emergency and routine notifications, proactive device management, and diagnostics, all in a single, cloud-based platform. *"Terminus ensures our partners can offer a seamless solution to customers, differentiating from competitors"* stated **Dan Marchetto, VP of Sales & Marketing**.

Partners will benefit from:

- Competitive new pricing structure
- Unmatched 5-year product warranties
- Comprehensive solution selling with Terminus

In addition, CyberData's [Free Design Services](#) remain available to ensure smooth project planning and execution, simplifying the quoting process with detailed BOMs, floor plans, and technical support.

Don't Wait, Take Advantage of Now

CyberData encourages all partners to explore the updated pricing and new Terminus platform immediately. For detailed information and partner-specific resources, please contact your CyberData representative at 831-373-2601.

About CyberData

CyberData Corporation, headquartered in Monterey, CA, is a global leader in VoIP paging and notification solutions. Known for innovation, reliability, and ease-of-use, CyberData provides comprehensive solutions tailored for education, retail, manufacturing, warehousing, and beyond. Learn more at www.cyberdata.net.

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