CyberData
The IP Endpoint Company

CyberData Introduces Premier Class of Certified Resellers and Installers

Monterey, CA –CyberData Corporation, developers of innovative SIP endpoints, has introduced their premier class of Certified Resellers and Installers for the US market. Having completed the certification and training process in December, this group of experts is ready to provide their expertise and knowledge when it comes to VoIP paging, mass notification and secure access control.

To reach clients effectively and ensure they receive information on the right solution for their environment, CyberData has brought together a diverse group of partners, located throughout the country, who will be able to provide one-on-one assistance such as site visits and demos. This team of Certified Resellers and Installers will provide best-in-class service while delivering an overall solution for any environment.

"We've identified and certified a great group of resellers and installers and are excited to bring them into our ecosystem of partners," said Phil Lembo, President and CEO of CyberData. He continued, "We've experienced a lot of activity this past year, with requests for more hands-on assistance coming mainly from end users with more specific and urgent needs when it comes to safety notifications, emergency paging, and secure access control."

A newly designed webpage promoting these Certified Resellers and Installers has been launched, providing end user clients with a new resource for locating these professionals.

CyberData plans on expanding their certification program in 2021, providing more Resellers and Installers with an opportunity to expand their reach and grow their business. Resellers and Installers looking to get certified can take the assessment here.

About CyberData:
Founded in 1974 and based in Monterey, California, CyberData Corporation is a leading OEM design and manufacturing firm with a focus on developing peripheral devices for VoIP phone systems. They build products that facilitate legacy migration to VoIP, IP equivalents to existing analog devices, and application specific endpoints that add new functionality. Their VoIP products, such as Paging Gateways, IP Speakers, and IP authentication devices are cost-effective and easy to manage solutions for VoIP phone systems. CyberData's SIP-enabled VoIP products are compatible with a vast majority of VoIP systems including SBCs, Gateways, and phone systems both on-premise or cloud-based. For additional information, please visit www.cyberdata.net.

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