

CyberData

The IP Endpoint Company

Get CyberCertified!

CyberData is looking to identify, train and certify Value Added Resellers and Installers/ Integrators who will work closely with end user customers to provide consultation and procure, and/or go onsite and install our paging equipment at a customer's location(s). Customers may have purchased CyberData products from your organization or from some other location.



Is CyberData certification right for you? Take our brief assessment to find out.

FIRST/LAST NAME	COMPANY NAME	PHONE NUMBER AND/OR EMAIL

Reseller or Installer/Integrator?

Certified Reseller (reselling only) Certified Integrator/Installer (installation after purchase) Both

Coursework Hours Required for each: 4 Hours via live webinar training with our Technical and Sales staff

Which telephony platforms do you have experience with? _____

Geographical area of coverage: US/Nat'l States _____

Canada Canadian Provinces _____

Do you have partnership arrangements with others for installations beyond your geographic reach? Yes No

Number of Field Technicians _____ **Do you do site surveys?** Yes No

Would you do an installation without being able to sell the hardware? Yes No

Experience with installations in: Manufacturing/Warehouses Outdoors Prisons/Courts Schools
Medical/Healthcare Facilities Retail Government/Public Sector SMB Other _____

Which of the following have you installed in the past?

Paging Equipment Sound reinforcement (Analog or SIP) Intercoms/Access Control

SIP/VoIP based phone systems (Hosted or on-prem)

Provide Managed Services? Yes No

Which paging and notification device manufacturers have you worked with previously?

Have you been through certification programs previously? Yes No

What did you like best about the process?
